

# **QUARTERLY REPC**

COURCIL OX W

MAGNIMS OFFICE OF THE PRESIDENCE OF MERITIGATION

**QUARTERLY REPO** 

COUNCIL ON WAGE and PRICE STABILITY COUNCIL ON MAGE AND PROCE STABILITY
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The President

Dear Mr. President:

Enclosed is the fourth quarterly report on the activities of the Council on Wage and Price Stability, as required by Section S of the Council on Wage and Price Stability, Act. This report describes the Council's activities during May through August, and its work plan for the maxt several months.

As you know, the rate of inflation, as reasured by the Consumer Price Index CPI, increased quiring the second quirter to an annual rate of 7.1 percent, fellowing the Batter-than-supected 5.0 percent rate for percent rate in the CPI for the year as a value; a while recommending percent rise in the CPI for the year as a value; while recommending reports have nade us less certain shout that projection, we believe that it is still attachable.

Buring the second querker, wopes increased somewhat more than prices, castimulmp the increase in real hourly compensation which began ended, the Coancil is preparing for 1915, which will be a knexy year for wage nepotiations. The Council Will be underliked because the legitiants concerned wayers colour real wayers is believed effected.

The Council on Nage and Price Stability has continued to be active in zontouring weight and prices in the private sotter and is investigating various actions by the Federal Government that suit of Stability and prices. The Council constitution products and prices the Council constitution products and critical materials are constituted in control and council constitution.

The Council has also filed comments on various actions in the public sector that could have a possible inflationary issued; owing this quarter, we commended on matters seeming before the invitational matters are made to the council of the matter and the council of the matter and the council of the matter and the council of the council

sector monitoring, by expressly providing it with the authority to "intervene and otherwise participate on its own behalf in rulemaki ratemaking, licensing and other proceedings before any of the department ments and approise of the United States in order to present its vi

continue to call to your attention wage and price developments the

to the inflationary impact that might result from the possible out of such proceedings." As you know, the Congress extended the Council for two years. the economic recovery gains strength, the Council will continue to both the public and private sectors of the economy. We will, of c

could be of concern Respectfully William E. Sir

> Michael W. Moskow Divector

Milliam Seidman Deputy Chairman

## CONTENTS Transmittal Letter

ORGANIZA	Author	11417	Ot.	ы	·n		O	N.	,										
Council	Author	ity .																	
Council	Membe	rs .																	
Council	Organia	satior	1 1411	κl	St	uff	ìn;	8.											
Major (	Council	Activ	itic	з.															
Future	Council	Acti	viti	es															
HAPTER II:	MONI	LNO	NG	T	H.	В	P	RI	V/	M	E	S	E	C	T	01	R		
	re Barg	ainin	α.																
Agricul	turai M.	achin	erv																
Agricul	turai M.	achin	erv																
Agricul	turai M ım	nchin	ery																
Agrícul Alumini Automo	tural M ım biles	nchin	ery																
Agricul Alumini Automo Industr	turai M ım	nchin	ery																

A Concluding Comment .....

CHAPTER III: MONITORING FEDERAL ACTIONS ..... Inflation Impact Statement Program Airline Pares

Noise Abstement Automotive Safety Energy Housing Programs Product Labeling

CHAPTER IV: WACES AND PRICES DURING THE

SECOND QUARTER 1975 Wholesale Prices Consumer Prices

GNP Price Dellator Wages and Compensation .....

Productivity and Unit Labor Costs

Outlook for the Second Hulf Annowliv

Peg

16

10

10

20

22

23

24

### CHAPTER I

## HIGHLIGHTS OF COUNCIL ACTIVITIES, ORGANIZATION

This chapter summarizes the major recent activities of the Council on Wage and Price Stability, principally during the three-month period May 1975 to July 1976. It also provides a brief description of the Council's work plan for the next few months as well as other information concerning Council operations.

### Council Authority

Congress created the Council by emectment of the Council on Wage and Price Stability Act on August 26, 1974. This Act, due to expire on August 16, 1975, was amended and octorided until September 30, 1977 by Congress's enactment on August 19, 1975, of the Committon Wage and Price Stability Act Amendmants of 1975. Chubic Laus 1947-8, the Committon of Wage and Price Stability Act Amendmants of 1975. Chubic Laus 1947-8, the Lorent Council on Wage and Price Stability Act Amendmants of 1975. Chubic Laus 1947-8, the Laus 1975. The Lett of the Act, an amended, is and forth in the Amendix.

Under the Act, it is the Carseri's responsibility to motion and major infoldament particles throughout the various sectors of the consent, in the private sectors, the Consell monitors the inflicious most of price and proceed or price and price activation. The other accounts of the price and price activation of the account of the price activation of price or wage increases that are announced for the price activation of price or wage increases that are announced activation of price and price activation of the price activation of price and price activation of pri

The Council also reviews the neithvites and programs of the servine updates and sequence of the Federal Government to analyze their inpact on indiction. The Council monitors these federal departments and OME Creates 1-40°, the Council reviews the "indicate impact" analyzes that the Executive brunch agractes are reported to make of many analyzes that the Executive brunch agractes are reported to make of many analyzes that the Executive brunch agractes are related to make of many and the Executive brunch agractes. Reconstitution of the Executive brunch agractics, the Council participates in variety of the Executive brunch agractics. The Council has no legislative authority to impose analyze year. The Council has no legislative authority to impose analyzery calculates prices, suspens, interest, rests, profit, dividends or other par-

#### Council Members

The Council consists of eight members and four and appointed by the President. The Council has a full-time st in Director who is appointed by the President, with the and earl of the Science. On September 21, 1975, Michael Man and the Council has a full-time st in the council of the Council has a worn in as the new Council Director. He Albert Rees, who has returned to Princetor Director. The Council has the council has the council has the council has the process of the Council has the Council

### Council Organization and Staffing

The Conneil's staff is organized into five units: (1) to Office of the Director, (i) the Office of Ware and Price (11)) the Office of Government Operations and Research is closed Retailment, as of Suphember 15, 1975 the Consolidat 48, including 42 professionals, most of whom are second The Council on Ways and Price Stability Act authori 000 budget for the Council's operations during each of fise and 1977. For focal year 1976, 4150,000 has been appropriate and 1977. For focal year 1976, 4150,000 has been appropriate

the Council's staff, and will also provide for the Council's

further contractual studies on specific matters relating to

## Major Council Activities The following paragraphs chronologically summaris

Council activities during the period May 1975 to Augus detailed descriptions of these activities are provided in and III.

On May 9, 1976, the Council filed comments with the proposed regulations to set more atrict noise emission medium and beavy trucks at the following levels: 83 dBf/d dBf/d by 1981, and 78 dBf/d by 1988. The Council Coun-

proposes reginations to set those strict issue enhanced in medium and beavy truels at the following levels: Sa IBIA of B(A) by 1881, and 75 dB(A) by 1885. The Council co B(A) by 1881, and 75 dB(A) by 1885. The Council co Basel of the delicities of the Basel of the delicities of the Basel of the delicities of the Basel of the Bas

On May 16, 1076, the Coincell filed comments before the part of the CAP's proposed rules to parmit one-stop inclus ters and special events charters. The Council noted the discounts might belt to stimulate additional discretions imposed a minimum of discretionate report of the council and urged the CAP to accounts see the council also urged the CAP to accounts see the counted fares. This matter is still pending before the CAP.

On May 19, 1975, the Council filed comments about Drug Administration (FDA) proposal to exempt individual candies weighing two concess or less from the existing it ment that each wrapper show the net quantity of each long as those net quantities are displayed elsewhere on it coat of wrappers at that is, the cost of discording unused wrappers as their contant information became toolseled could be passed on to consumers. However, the Content took issue with the potential magnitude of the navings claimed by the National Confectioners. Association. The Council suggested that PDA carvinly assess those potential savings in order available consumer information. This matter is still pending below the PDA.

10. May 19. 1975 the Council sham filed a benduir with the CAB.

On May 19, 1975 the Cosmil also filed a plending with the CAB, requesting that it unspired and investigate a process and 9 percent grounding that it unspired and investigate in process and 9 percent domastic passanger face increases filed respectively by Trans. World the Cab and th

On May 23, 1978, the Council's Assistant Director for Government, Operations and Research testified in shell of the Governd in sharings of the National Highway Traille Safety Administration on its proposed above Vahine Safety Remandy No. 80, which would read in the proposed of the National Highway Traille Safety Administration on its proposed of the National Safety Administration of the National Safety Administration of the National Safety Administration of "asi bags," despite a lack of field expectance (expectably for small cets). In May, the Council related and Affir Trept of 18 tasks of the nrice of the National Safety of the National Safety of the National Research and Affir Trept of 18 tasks of the nrice of the National Safety of 18 tasks of the nrice of the National Safety of 18 tasks of the nrice of the National Safety of 18 tasks of the nrice of the National Safety of 18 tasks of the nrice of the National Safety of 18 tasks of the nrice of the National Safety of 18 tasks of the nrice of the National Safety of 18 tasks of the nrice of the National Safety of 18 tasks of the nrice of the National Safety of 18 tasks of the nrice of 18 tasks o

spreads believen the farm value and the food retail prices of food products. This report identified the major reasons for variations in the amount of these "maries spreads" and presented the Council stuff"s conculsation that the farmers 'one-range share of the retail cost of food is a stable often. On June 9, 1976, the Council transmitted comments to the National Highway Trading County is studied to the National Highway Trading County Studied Studies. The Council expressed its assistance of the National Highway Trading County Studies of

med natyrus, However, the Conteil diagrees with some of the thinse hendiff and quantioned the netwern of the costs estimates. The Concil field that overall the costs of the standards exceeded the benefits, on June 10, 1775, the Conteil admitted comments to the Property of the propused deregulation of domestic cil productine classificia of the propused deregulation of domestic cil productine classificia of the propused deregulation of domestic cil productine classificia in the content of the content of the content of the content of the identified ureas to which PEA could drow more consistentions analysis. Pear Admitted the Content of the Cont

Energy Administration (FEA) regarding FrAS monitorialy index analysis of the cual conversion program under the Reargy Supply and Bavirunmental Coordination Act of 1974. The Council recommended that FFA include in this analysis the agency's estimate of the cost impact on consumers, and that FEA include a breader range of possible values for important variables in the analysis. agers in the public housing program. The Council pointed out problems that often arise with operational licensing schemes and urged HUD to consider more carefully the potential adverse economic consequences of its proposal.

In late June, the Council naked the three major U.S. producers of aluminum to delay for a thirty tay peried price increases that they administrated the first first price of the first fir

In June 1975, the Council released a staff study on price increases in the metal can industry. This study, but result of a six-month effort, noted (i) the substraintal 1974 profits in the industry, (ii) the counterwillies fractures in timplate and labor costs, and (iii) that price recesses amounted by members of the industry in January 1975 task on the counterwillies fractures of competition principality from above consider in

destries (for example, bottle and plastic container manufacturers).

On July 3, 1975, the Council commented on the EPA economic analysis of efficent guidelines for the wood furniture and factures industry. It was felt that costs were relatively low but that the benefits

needed to be substantiated in order to justify even the low costs.

On July 9, 1975, the Council submitted comments to the Food and
Drug Administration (FDA) in support of FDA's proposal to require
less cells hadden of germin dairy weburk conditions.

less coulty labeling of certain dairy product containers.

On July 44, 1975, as spirt of an interagency review, the Council
staff submitted comments to RFA regarding proposed noise emission
standants for diesel lecomotives. The Council took the position that
while the costs were relatively low, there did not appear to be sufficient
lesseffs to matify even the low reals.

On July 25, 1975, the Cannell substitied comments to HUD conservaing its proposed Mobile Issue Construction and Safety Standards. The cost of the safety and general quality purties of the standards settle material of \$577 volume, over few sears, but there is no documentation to the safety and general quality purties of the standards seem by HUD does not contain sufficient information to make a judgment on the proposed standard severy with respect, to its energy conservation

the proposed standard except with respect to its energy conservation elements (which do appear to be economically instificials). The Council urged that the effective date of this standard he postpoued to permit HUD to complete the newfest research and no make such changes in the Manufard as may be indicated by this research.

On August 4.1975, the Council salamitted companys to the Federal Council standard companys to the Federal Council standard companys to the Federal Council Salamitted Council Salamitt

On Angust 4, 1976, the Council salemitted comments to the Federal Trade Commission regarding FTCs imposed regulations concerning the disabours of retail prices for prescription drugs. The Commission that if accord renoval of restrictions on price disclosure and observations of the Commission of the

At the same time, the Council announced the commission of a study on the likely economic effects of various proposed federal regulations dealing with the manufacture, testing, and marketing of prescription drugs. The regulations to be studied include the Department aske Cost (MAC): reinfoursement formula for Molleure and Medical prescriptions. The Feteral Trude Commission's proposed rules on pharmacy advertising and two rules proposed by the Food and Brus-Administration—one provising prescription for establishing a beequivalneous and the school of the school of the school of the school of drugs. On August 6, 1975, the Council commented on FEA's proposed

rules affecting profit margin limitations used to determine nonproduct cost pass-throughs by vefluers and marketers. Although the inflationary impact analysis appeared reasonable, the Council was concerned with the absence of any benefits. The Council was concerned with the absence of any benefits. The Council was add to inflation.

On August 11, 1975, the Council submitted comments to PEA on the latter's proposed rines to make degree (API) price differential adjusiments in "ohi" crude in Californas. PEA concluded that this change was not "major" and the Council expressed its concern about the analysis underlying this determination. The Council concluded that this proposed rise represented in form of selective decentral and that PEA should be

obggacet to analyze the overall impact.

On August 41, 1976, the Clusical submitted comments to the Federal
Aviation Administration enversing assessment of the potential economic inserts on the U.S. carriers of allowing foreign angestand: aircomic inserts on the U.S. carriers of allowing foreign angestand: airsomic inserts on the U.S. carriers of allowing foreign and the U.S. flag arriers.

Canazzde recently proposed on the expense of the U.S. flag carriers.

is likely to be small. Purtheraum, offsetting this affect in the baseds of the increased competition and the greater number of travel options opened up to U.S. citizens traveling the North Atlantic.

On August 19, 1975, the Commeit taking with FEA and DOTI jointly petitioned the CAI to about temporary procedures to permit the december of the August 19, 1975, the Commeit clashing the Commeit taking the Comment of the CAI to about temporary procedures to permit the december of the number 1 take when the Cairconnection of the

On August 27, 1975, the Council urged the CAB to suspend and investigate domestic passenger fore increases proposed by Branif Airways. Continental Airlines, Frontier Airlines and Trans World Airlines.

In August, the Council released a report on its study of the eco-

In August, the Council released a report on its study of the econoric impact of the use of cust-of-living secalator clauses in collective bargaining agreements. This report was prepared by the Council by B. M. Douty, an economic consultant with substantial experience in the collective bargaining area.

### Future Council Activities

During the next three months, the Council staff plans to continue an active program of monitoring prices, wages and government activities.

ties.

In the private sector, a major effort will be the preparation of a background paper on the 1976 collective larganizing calendar. The paper will review trends in wages, blving costs, productivity, and until labor costs, and will marke economic aspects of the cantinets which will be expiring in such industries as over-the-road tracking, rubber, else-

In the public sector, the Council staff will continue its review the economic impact of proposed governmental regulations through the inflation impact statement program and will also continue to malifings in agency proceedings that have a potentially inflationary impact and addition, the staff will undertake a study of the economic effects a warriety of existing recoverent premittings and marchine dealing with

the marketing of milk products.

### CHAPTER II

### MONITORING THE PRIVATE SECTOR The responsibilities of the Council on Wage and Price Stability in-

clude the preparation of industry studies which review and analyze industrial canacity, profits, prices, demand, supply and the effect of economic concentration and anticompetitive practices in various sectors of the economy. They also include efforts to encourage price restraint in the private sector. In addition, the Council has a responsibility to muck with labor and management in order to improve the structure of collective bargaining and to conduct studies of labor markets in an effort to restrain inflationary forces. The Office of Wave and Price Monitoring has the primary responsibility for carrying out these

functions During the three month period from May through July 1975, the

Council staff veleused two studies (Sugar Prices and Meta) Can Prices) completed its steel study, expanded and updated its preliminary report on aluminum, and continued its work on three other studies: industrial chemicals, agricultural implements, and tires and tubes, in addition, outside consultants continued their work on four other projects: (1) the adequacy of the Wholesale Price Index for price monitoring purnoses: (2) coal prices: (3) bakery and cereals products prices: (4) hospital wages and prices. On July 21 and 22 the Council conducted public hearings on proposed price increases on a series of aluminum products. Further, during this quarter the Council initiated a new

study on the price behavior of automobiles. Complementing its efforts on the price side, the staff has devoted its attention to collective bargaining issues in the construction industry and the Postal Service. The Council also released a report by Dr. H. M. Douty, Cost-of-Living Escalator Clauses and Inflation.

### Collective Bargaining

The Council's chief concerns in collective burgaining during 1975 have been the negotiations in the Pestal Service and the construction

Agreement was reached between the Postal Service and four postal uniona representing some 000,000 mostal workers in "eleventh hour" bargaining: the settlement provided for an increase in base salary of 11.8 percent over the next three years, or a 3.8 percent annual increase. This is a moderate figure in itself, but because of a cost-of-living clause in the contract the total increase will depend on the behavior of the Consumer Price Index over the next three years. If the CPI rises at an average rate of 6-7 percent, postal workers' pay increases will average about 8 percent-or twice the negotiated increase in salary alone. Sucress in combating vising prices will thus determine how moderate the

The Council has been preserved with harvestning in construction both because of the key place this industry occupies in the company and

postal settlement turns out to be.

manual workers, Tries whigh increased littin serve as targets for winder. This is particularly true on the Parlic Coast where recent gains have averaged 15 particularly true on the Parlic Coast where recent gains where does in the U.S. Working in cooperation with the Collective where the particular is considered became first the properties of the properties of the Constitution, the Countries became first in pilot trades northean excellent in the San Prescion flast of the San Presci

After a series of meetings between Council and industry officials in Washington Inst. Spring, progress has been made toocord studining the bargaring attention in the Day Area. Six beel unions of planning the property of the property of the property of the common vega increase and common experienced for discussion of the Princip view owner increase was not small (Asheat 11 percent); but I fee friend you come in the property of the common vega increase was not small (Asheat 11 percent); but I fee friend you consider the agreement. This contract, which convert the Hay Area exclusing the city of Nan Prancisco Lord, which convert the Hay Area exclusing the city of Nan Prancisco Laten, when the San Prancisco contract experies next Expring.

Besults in the Pacific Northwest were not as encouraging, and the Council held a formal heaving is Bestlette on July 16 to discover ways of authorities the attacker in the state of Washington where separate attackers of the state of Washington where separate additions for a classic count of "elegating the Council has released at all reports on the hearing, and has presented specific recommendations for discharge with the problems is discovered to the Collective Barriers.

gaining Gommittee in Construction.

The Goured is also reminking out of contruction lurging. The Goured is also reminking on many Vice Const materialism areas of Seattle, Portland, San Francisco, Iose Angeles and San Diego-Bauthy with commission bistories was remined for important carls and identify dottedes to improving the structure of inergaining in the trivial of the construction of the construction. The findings from this study ill represent an important effort in purpose the structure of obstitute of the construction.

### Agricultural Machinery

The Council Initiated a study of the agricultural machinery industry land because it is concerned about the potentially inflationary bajuat on food prices from increases in the prices of farm machinery. Increases in these prices will increase farmers' costs, thereby squeezing the profits of agricultural producers mad nedversely affecting future.

the profits of agricultural producers and indversely affecting future production.

Preliminary analysis of published materials indicates that the agricultural machinery industry was operating at capacity levels for most of 1974. With farm income down from its record 1976 nevel, pro-

most of 1014. With Larm become down from its record 195a seed, production and shipments of agricultural machinery have fallen during 1975. Although shipments are down, the BLS Wholesale Price Index for July 1975 shows that prices of agricultural machinery have increased 17.1 percent from the previous July and 5.1 percent since the and al 1974. The wholesale prices of tractors pull large pieces of and al 1974. The wholesale prices of tractors pull large pieces of

and smaller pieces of machinery.

The Council stuff has requested the seven largest manufacturers of agricultural machinery to submit cost and price data for 1974 and the first two quarters of 1975. These communits, each of which manufactures of 1975. These communits, and of which manufactures of 1975. These communities are he with manufactures of 1975. These communities are he will be a submit to the seven and the seven are supported by the seven and the seven are supported by the seven and the seven are supported by the seven are seven as a seven as a seven are seven as a seven

tures a full line of agricultural machinery, excent (or over built of tool machinery subsc. Anaboles of this information will focus on the tool machinery subsc. Anaboles of this information will focus on the captions months. The density of the property of the property of the captions months, the density for agricultural machinery is a derived on the effect of shifts in agricultural density of agricultural months. Such on the effect of shifts in agricultural density of turns income. Supply on the effect of shifts in agricultural density of turns income. Supply continuous density of the control factoring inputs.

Aluminum

#### tion, the study will examine profit variability over the business cycle and its relationship to long-term investment decisions.

The Compil's study of the aluminum industry, presented by the unbination of declining adjunction and demonatory for explicitly, was combination of declining adjunction and demonatory for explicitly, was the industry and industriance demonatory consistency with, administrate company executives, by additional and underlying the compiler of the compil

Director of the Camord, to ammunes that the major composites had been about by the Camord, to ammunes that the major composites had been about by the Camord in electron for Julya. This desires the composite composite composites of Julya. The the composites agreed to submit, 11r, there also ammuned the Camord the Camord composites are the composite composites and the composite composites are the composite composites and the composite composites and the composite composite composites and the composite composites and the composite composites and the composite composite composites and the composite composites and composites and composite composites and composites and composite composites and composites and composite composites and comp

At the hearings, the industry representatives argued that the proposed price increases were entirely justified by rising costs, which had increased by about 15 percent since the last general price increase in September 1974. They argued that cost recovery, which they felt would increase hope they argued that cost recovery, which they felt would increase notificability was necessary to around and encourage in could result from a projected aluminum shortage.

The Council observed that the size of the cost increase described

varies greatly if base periods other than the third quarter of 1974 are used as a reference point. It was also observed that there had been some price relief since September of 1974. In spite of this, it was conceiled by the Council that the industry had experienced increasing costs, which had diminished the favorable gross margins established by third quarter 1974. It was further noted, however, that excellent profits can be made at a time when margins are squeezed. The example cited was second quarter of 1974, when shipments were at very high laws and prices and marries were controlled by government regulation. The Council's contention was that the major difficulty facing the producers and the envy of their problems today is the current recession and its associated slump in demand. Regarding new investment. the Council observed that investors should be interested not so much in present performance but is anticipated future performance. Hence, poor profits caused by a cyclical downturn are not necessarily a deterrent to investment Pursuant to the hearings, the Council stuff issued a statement regarding its position on the appropried price increases, which having

regarding its socious as the associated pure intereases, which, aware cold recipious that some of the increase in costs will have to be eventably recovered through higher prices or increased productivity. It was such circum that the Council disregard with the timing of the in- the such contract that the Council disregard with the timing of the in- the companies in this particular case where a rise in create has the companies in this particular case where a rise in create has been well desimpted. After this streemed two rebessel the vivious countries that the companies in the particular case there are such contracts has been well desimpted. After this streemed two rebessel the vivious countries that the contract is increased with the place as planned.

The stoff is in the process of supplementing and undating its preliminary report with the more recent price and cost figures supplied by the companies, and with additional information generated by the hearing proceedings. This study will discuss trends in preling, profits and the market structure of the aluminum industry in some detail. It will also review evidence of certain structural and pricing problems

## pertaining to market relationships between primary aluminum producers and nonintegrated producers of aluminum products. Automobiles

The Council staff began its study of the automobile industry in early July is anticipation of the announcement of 10% model prices, Letters were sent to the four domestic automobile producers requesting detailed information on costs, prices, sales and output. The four companies also compiled with the requests. Officials of three of the companies also paid personal visits to this office to discuss the data and answer

paid personal visits to this office to discuss the data and naswer questions.

The cost data supplied by the companies provided a breakdown of the companies' costs per vehicle calculated at a constant volume of output. Actual volume for the 1975 model year was in all cases less than the azumand volume. This cases information indicates that as of Sestem.

10



at the wholesale level stick and will be forced to hold dealer contests

The second proug of General Mators' announced pricing policy involves removing equipment that was previously standard while simultaneously increasing the price of the optional equipment by considerable higher prepentage than the base our price. After perpenying

and/or offer relates to the dealer.

purchased by the consumer will have a sticker price increase of 4.7 percent. This policy has the effect of minimizing the increase in (and in some cases actually decreasing) the highly visible sticker price of the base car. This is the price that appears in industry advertisements and has received the most attention from the meas.

The policy of removing previously standard equipment has the advantage of giving the public the opportunity to buy basic transportation without unwanted equipment. To the extent that the manufacturers remove equipment that the public considers of little or no value, the customer will effectively receive a wire decrease.

The actorolide industry is, of course, highly momenturated with off for densels produces accounting for exponentiated 90 percent of all sides, Although are unto contain any sides of exposition of the sides of the sides and the sides of the

#### Industrial Chemicals

Early in 1978, the Council began to monitor the prices of a number of industrial chemicals which had doubled during 1973. The pricescosts as demandal increased production to costs as demand increased production to expectly levels. With pricescosts as demand increased production to expectly levels. With pricescosts are the production of the production o

preparations were designed extended to understand the product of the control of t

The prices of chlorine and caustic solar rase 22 percent between December 1974 and May 1975. In June 1976, a many producer an anounced further price increases. General soda; other producers quickly followed with aimine price increases. A general picture of the price-rost performance for these two products is above in Table 1. All series are in infection for mon with the first quarter of 1974 uncel as the base series are in infection from with the first quarter of 1974 uncel as the base series are in the series and the series in the series are increased price. The product of the series is the series are increased in the series are in the series are in the series. The series are increased in the SEA series than the series are series are in the SEA series are in the SEA series than the series are series. Thus the manufactual increases in the SEA series than the series are series are series.

the inagnitude and timing of those cost increases do and to be related to the further substantial increases into grain to be reached to the further substantial increases in the price of back products in 1975. Further, the apparently substantial margins realized on these products in 1974 increases and suggested and the products in 1974 increases and the sime of contributions of only 1975 would not appear to justify or price increases at this time. Consequently the Connecle has ded a more detailed investigation into the pricing of these two cits.

his investigation is now undergoy and a preliminary report is prepared. Requests for data have been sent to a number of all companies and individual discussions are being hold to clarify g policies as they reinte to the data requests of the Council.

1.—Index of Price and Cost: Chlorins and Costsic Sofa by Quarters.

1974-76

Indexes Flot Second Third French Piret rice Index rine ..... 100 tie Soils ...... 100 194 Price Index rine ..... tie Soda ..... Index of Coats ..... 101 113 12G

ate currently before obtained by the CWFS.
Interface and caustic scale are co-products of a common production

a. The chamical companies are the major users of held products, use of choiring by fully integrated from appears more extension that that of caintite soda. Since relatively more cannot so all a large and the solid control of the solid co

tis that may be termed plastics materials. The latter are used tirely in the trunsupertation and housing sections of the economy, lump in these sectors apparently began to affect the sales of cantierials in November of 1972. The subsequent drop in the all for chlorine led in praduction cuts in chlorine/camide sook in the control of the control of the control of the control reading sectors with all sections control of the control is can be largely explained by the "shortage" brought about hy control can be control of the control of the control of the control can be control of the contr

s can be seen in the BLS data reported in the above Table, the of chlorine continued to rise throughout the first six months of

if the demand for chlorine is at all price responsive. Further movements of the price of chlorine will be closely watched by the Council. The continuing study will focus on the nature of the technical relationship between energy and hydrocurbon inputs, their prices, and

relationship somy was received as the insure of the venture relationship between energy and hydrocurion inputs, their prices, and the relative price movements of chlorine and causatic sodu. Recent urofit performance will be examined, and the near term outlook for prices assessed in view of long term capital needs.

Finally, certain structural conditions that bear on the pricine of

these chemicals will be reviewed. The results of this study may be used by the Council to aid in monitoring the prices of various chlorinated chemicals.

### Tire Prices

Early in 1976 the Council began to monitor the prices of tires at the manufactures level, and this study has been continued. Perliminary analysis of the data originally received from six companies indicates that cast oparticiarly of petroleum based materials) and prices rose substantially throughout all of 1974.

The recession hit the industry with some severity in the fourth

quarter of 1974 and in the first quarter of 1976. Part of the decline of course, is traceable to the recent slump; in submobile production. The replacement market also suffered a decline as automobile converse developed the replacement decision for on a shormally long time. The only strong point in the demand for tires has been recent leading to the production of the replacement to the production of the p

counting from list prices at the visial level, in the first half of 1976, however, the WIT for tires was stable. This reasks, yet again, the question of the congruence between list prices reported to the BLS and transaction prices in the matter lipice. Shimments increamed marketing in the second quarter of 1976 compared to the first quarter of the year, reflecting the resurgence of buying in the replacement market. The reflecting the resurgence at north prices are reflected in the view of the result o

This quick turn-a-round is prices occurred when the industry was only beginning to experience a recovery from the depressed market conditions of the very recent past. Additionally, the industry and the United Rubber Workers will negotiate a new collective bargaining contract in the spring of 1976, lenee, the Council will continue to monitor.

## of 1976. Hence, the Council will continue to monit

## Staff Study of Steel Prices

the bull the country that the country th

this industry.

The steel industry is an oligopoly of relatively few sellers. Prices are not determined simply by the interaction of supply and domaid on they would be in a more cummetitive industry. List prices are set so as to visid the target rate of return at levels of production significantly below connecte although these prices do not always hold up in the free of connetitive pressures. The chief limits on such price movements have been overseas commetitors and governmental opposition. There is a degree of flexibility in steel supply despite the oligonolistic structure of the industry. In addition to Japanese and European experts which are highly competitive on price, domestic minor mills provide another important clement of price competition. Some U.S. minor mills operate very efficiently on acron, the price of which moves widely in resumme to market conditions. These mills may find their costs of production dropping significantly during periods of recession and therefore have a strong incentive to expand sales by reducing prices below those of the leading firms. Further, brokers, surplus dealers, and some service centers provide additional price flexibility by locating and buying and selling inventories in tight markets, and by selling excess supplies at reduced prices in recession The study also analyzed profit levels and rates of return. Profits depend on both net income mayo's per top or dollar of sales and releme of tons or sales. From 1946 to 1957, both murrin and volume were at historically high levels and profits were therefore also high. From 1958 to 1972, both margin and volume were diminished (primarily due to import competition that prevented price class and took away sales volume) and hence profits were lower. In 1974 the steel industry had one of its most profitable years over because of very high volume and very high margins, Because of the recession, 1975 has seen a decline in steel profits. Despite the deterioration of price-cost ratios, margins are still moderately high for the most part, and if volume were to increase the industry would realize substantial profits. Another issue investigated by the staff report was the argument that a large expansion of domestic steel canacity is needed for growth and that blober prices are necessary now in order to provide the each flow and profits needed to finance such expensive investment. The steel induetor estimates that 30 million tone of additional annual raw steel canacity is needed by 1980, necessitating investments of \$2.4 billion now years. The Council study estimates that about helf that much new capacity will be needed, requiring investment of \$0.9 billions per year. (The industry's estimate is more than double the Council's because it includes the construction of a larger number of complete plants.) Other sources give various estimates between these floures. Profits and other cash flows from recent and present levels of steel prices and costs combined with screen to capital markets appear to be adequate to finance the estimated steel expansion. This prodiction is based on the assumption that production volume will return to high levels. If production does not rise to full capacity rates, expansion of capacity would not be required. Industry analogmen state that higher future prices will be required to meet the costs of environmental regulations. Although this additional cost will eventually have to be reflected in steel prices and naid for by sleet consumers it amounts to a small figure by 1980. The industry

larger effect on long run prices.

Finally, the study concludes that neither the recent rapid inflation,

constraints of the state of the state of the recent rapid instance, one of smally, the state of the state of

The steel industrys real problem at present is the same as the mation's: the recession and reduced national output and income. The solution must be in higher levels of national tucome us well as steel output. Attempting to small in profit levels in the face of reduced demand output. Attempting to small in profit levels in the face of reduced demand output. The profit is the profit levels in the face of reduced demand output. The profit levels in the face of reduced demand output. The profit levels in the profit levels in the face of the seconomy.

## A Concluding Comment In a number of vecent instances the Council has been presented with

two basic arguments when it has requested explanations and supporting data for price increases announced by firms operating in concentrated oligopply industries. These arguments are "cost justification" and "capacity expansios justification."

Reduced to general terms the "justification" arguments are made up of the following:

1. Since the last price increase in the industry under consideration.

various inputs used to production have rises in price, causing a rise in per unit costs of production in a per unit costs of production in the per unit costs of production in the per unit costs of production production in the per unit costs of period of the period of

assumption of full capacity utilization so as to avoid distortions in cost data due to operating at inefficiently low-rates of utilization.

The rise in per unit costs has caused the profit margin per unit produced to drop. Total profits have declined not only because of the narrowed profit margin, but also as a result of the decline in the number of units sold.

3. In order to offset partially the decline in total profits due to combination of falling demand and rising input costs, the firms are "justliked" in raising prices by the full amount of the rise in per unit costs in order to restore the profit margin that existed at the time of the last price increase. Additional decline in units and/ resulting from such a price increase.

of the demand for the industry involves.

4. If demand for the industry involves.

4. If demand for the product of the industry expands by the amounts forcest during the next five to ten years current capacity will be usualised to the industry of the ind

would enable new investment to carn acceptable levels of profit.

5. In recognition of depressed market conditions and a responsibility

The Council staff, in accordance with its legislative mandate, has examined, attuiced and evaluated the fueral content of the arguments outlined above. Company automissions, government data and public information insee been collected, checked and analyzed by the staff. Information is use been collected, checked and analyzed by the staff. Information for the staff to evaluate the factual content content of the staff to evaluate the factual content content of the staff to evaluate the factual content of the argument is accepted by the Council as the covered frameworst of the argument is accepted by the Council as the covered frameworst of the staff to evaluate the staff to the council as the covered frameworst of the staff to evaluate the staff to the staff to evaluate the staff to e

work within which to monitor inflationary actions. On the contrary, the staff believes that the implicit theory is incoreact because of the failure to distinguish between abort-run and long-run considerations and because of its accentance of the selection of the date of the last price increase as reflecting a socially desirable norm which should be re-established. Economic theory recognizes that in the longrun prices must be at a level which allows for the recovery of all costs of production plus a normal rate of profit including risk premiums in those industries characterized by above average instability. There is no analytical reason why prices must or should cover full costs in the short-run. In periods like the current one, when the economy is recoveving from the worst recession in forty years, it is to be expected that In some industries prices will fall below total costs per unit (but not below variable costs per unit) leading to economic losses. In other industries prices will fall relative to unit costs of production, leading to lower profit margins. Indeed, eronomic theory maintains that in order for prices to allocate resources appropriately prices should be equal to the incremental costs, which implies below normal profits when operating below capacity (the minimum point on the average cost curve).

below capacity. (the minimum point on the average cost curve). Similarly, inventence will not take place unless furier prices are expected to be high enough so that the disconated value of expected future revenues exceeds the disconated value of expected future cost and yields at least a normal profit over the life of the new assets, and yields at least a normal profit over the life of the new assets, and yields at least a normal profit over the life of the new assets, profit over the life of the profit over the profit over the profit over the life of the profit over the life of the profit over the control of the life of the life of the life over the life of the life of the life of the life over the life of the life of the life of the life over the life of the li



### CHAPTER III

### MONITORING FEDERAL ACTIONS

The Office of Government Operations and Research is responsible for monitoring respective restricted for Peteral Government which may contribute to indution. The Commit's analytical efforts are sime primarily at proposals from Federal accounts for more relative and atundards. In addition, however, the Consell tries to identify and appraise existing Federal regulations and practices which significantly appraise existing Federal regulations and practices which significantly comes at aggrations from government. In these offers the Consell well about regulations which warrant Consell review.

Based on its imprisated of such regulations, the Consult attempts, through formul and informate shaft of common and instrument, to make through formul and informate shaft of common and instrument, to make the consultation of their passessies atteited and the consultation of their passessies atteited and their passessies assignation additional costs appear to be exceeded a step may prove a significant additional control of their passessies and the consultation of the consultation of

are still justified.

For similar transmission of the content of the implementation of rules, regulations, and standards if by doing so shart-run infallorary pressures on the cased. This is especially true where a particular segment of the censors has been or is likely to be confronted with a large number of cody powerment actions, all of

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Inflation Impact Statement Program

The Council plays a major role in the President's Islistion Impact
Statement Program. The purpose of this Program is to encourage
Federal agreeies to take greater account of the commonic effects of

\* Established by Executive Disks No. 11821 bound Kovember 25, 1971, and OSB Circular No.

agency analysis.

Executive Branch agencies are required to submit to the Council brief summaries of their evaluation of the economic impact of proposed major new rules and requisitions. The Council monitors these Inflation

Impact Statement summaries. When it has questions about a particular summary or about the agency proposal itself, the Council asks the agency to submit its complete economic analysis for the proposed rule or regulation.

or regulation.

Based on its review of the negency's analysis, the Council may decide to make formul comments to the agency about the quality of its Inflation impact Statement unabout and/or about the economic consequences of the regulatory proposal itself, it should be noted that criticism of an inflation impact Statement of soon in excessively meta the Council of an inflation impact Statement of soon in excessively meta the Council of an inflation impact Statement of soon in excessively meta the Council of the Inflation of Inflation of

the quality of their economic analysis so that important regulatory decisions are made with foller awareness of their economic consequences. Considerable progress has been achieved in the implementation of this Pergarm. In conspiction with OSA must the consequences have established autifactory criteria for identifying those proposable which are sufficiently important to require as infulfation import flotter which are sufficiently important to require as infulfation import flotter which are sufficiently important to require as infulfation import flotter than the consequence of critical comments in a number of the consequence of critical comments in a number of the consequence of the critical comments in a number of the consequence of the critical comments in a number of the consequence of the critical comments in a number of the consequence of the critical comments in a number of the consequence of the critical comments in a number of the consequence of the critical comments in a number of the consequence of the critical comments in a number of the critical comments of the number of the numbe

of mlemaking proceedings, most agencies are making a commendable effort to making mere corefully the major raises and regulations they issue.

This chapter includes brief summaries of filings the Council has made during the May-Junc-July nurter. Copies of the filings then eviews or evaluable upon request from the Office for Public Affairs and eviews or evaluable upon request from the Office for Public Affairs and

# Jackson Place, N.W., Washington, D.C. 20506 (202-456-6757). Airline Fares

In May the Council staff filed connents with the Civil Aeronautica Roard (CAB) conterning two issues—proposed pussenger fare increases and charter travel proposals.

and thatfer fravel proposals.

The Council usered the CAR to suspend

Toursquer Far forevers.

The Council usered the CAR to suspend

and Trans World Africas. American Africas sought a 6 per cent

and Trans World Africas. American Africas sought a 6 per cent

domestic passeager frare increase while TMA sought a 5 per cent

for increase. Both pirities: sublitionally sought remeal of the temporary 4

per cent fore increase while hold beer granted the previous Fall and

was not expire June 39, 1976. The Council had originally argued

was secreted in unsign the Hard to onlike high experient foreign and the previous secretary of the CAR to the CA

the Council also argued that the additional increases sought by the airlines similarly were not justified.

The airlines contended that higher fares are necessary in order to allow the airlines to all yet are sent target rate of return setablished by

allow the airlines the 12 per cent target rate of return

taining profits at the target level. The Council believes that the airlines have no more reason than have firms in other industries to expect 1975. a year of generally low capacity utilization, to produce "full" profits, The Council further urged the Board, in considering any fare inevences, to sutisfy itself that: (1) the demand elasticity is such that histor fares would yield higher revenues; and (2) the airlines have

made every effort to reduce their operating expenses. In June, the CAR suspended the proposed increases, and it extended the existing domestic rate schedules until January 14, 1976. The CAB also ordered that there he hearings to review its existing load-

fouture and rule of rather standards for rate decisions. Charter Travel. The Council recommended implementation of two pronounts to establish new types of law cost charter travel (one-aton inclusive tour charters and special event charters). Both types of charters are designed to make low-cust travel more widely available. thoreby bringing the benefits of air transportation to a large segment of the nonulation now mable to afford it. The Council has consistently award the CAB to adopt policies which would broaden the travel opportunities of highly price-sensitive discretionary travelers. Given the current economic situation of the airlines, with load factors at very low levels. It is the Council's view that the availability of low cost charter travel would be beneficial to both the traveling public and the airline industry. In arging implementation of both charter plans, the Council recommended that no limitation be imposed in advance on the number of flights that could be operated and that the Roard incorporate as much flexibility as possible in establishing any minimum tour prices. In early August, the CAR adopted these proposals with minor changes.

#### Noise Abstement

During this quarter, the Council staff made formal comments on three regulatory proposals that would set new standards for occupational noise, truck noise, and aircraft noise,

Occupational Noise. On June 25, in testimony before the Occupational Safety and Health Administration (OSHA), the Council staff removed its call for the Engineering Protection Agency (EPA) and OSHA inintly to sponsor research on all of the relevant costs and boundts appropriated with a lower agreemational point level standard before such a standard is implemented. Urging that such a study be made on an industry-by-industry basis, the Council argued that there is insufficient "hard" data on which to base a decision which could create potential industry costs of \$32 billion. The Council also urged that the feasibility of personal hearing protectors he given serious consideration. The matter is still newling before OSHA: OSHA has

indicated it will presure at inflation impact statement for public comment prior to issning a final regulation. Truck Noise. Continuing its involvement with EPA's noise reduc-

tion standards, the Council on Wage and Price Stability submitted formal comments on the agency's proposed noise emission standards for medium and heavy trucks. In view of the discrepancies found in the estimates used in determining the costs and benefits of the program, in May the Council filed its own cost-benefit analysis before EPA.

COURSE FROM THE BESSELL OF DESCRIPTION OF THE COURSE would be done progressively with an 83 dB(A) level in 1977 and an 80 dB(A) level in 1981. Since, in reality, EPA was proposing three different standards, the

Council used that they be analyzed individually. It was found that the 83 dB(A) standard in 1977 bad a discounted benefit-cost ratio of 5.11. It was also found that the benefit-cost ratios for the 80 dB(A) and 75 dB(A) standards were 2.073 and 1.245, respectively. However, these last figures are misleading, for when moving from the 83 dB(A) to the 80 dB(A) and then further to the 75 dB(A) standard, the additional benefits are found to be negative while the additional costs are positive. Since the authorizated marginal benefits are less than the anticipated marginal costs, the Council concluded that the 75 dB(A) level was not economically justified and the 80 dB(A) level was highly suspect. A second filing, made in July further indicated that the 80 dB(A) could not be aubstantiated on the basis of measured benefits and costs. This matter is still pending before the EPA.

Aircraft Noise. In a May letter to EPA, the Council reaffirmed

its opposition to EPA's proposal to the Pederal Aviation Agency (FAA) for aircraft poise cetrofit regulations. No evidence has been produced which could lead the Council to change its earlier finding that the costs of the retypfit program among to exceed the tangible economic benefits by a substantial margin. In addition, an acceptable inflation impact analysis for this regulation has not been provided by either EPA or

### Automotive Safety

The Council has taken a major interest in regulatory proposals emanating from the National Highway Truffle Safety Administration (NIITSA). During this quarter, the Council staff submitted comments on two of these proposals-occupant creak protection and tire grading standards

Occupant Crask Protection. At a NHTSA public hearing on May 23. Council staff testified against a NHTSA proposal to mandate passive restraint systems (such as air bags or passive seat belts) in 1977 model cars. The cost-effectiveness of mussive restraint devices, especially for amaller cars, has not been clearly established. Implementation of the NHTSA aronaval for all new cars would amount to a massive and inefficient field test of a coatly new restraint system scool estimates range to \$3 billion per years. Staff argued that a carefully monitored field test, involving many fewer cars (and thus much less expense), should be undertaken before NHTSA adopts this major new requirement. If the government committed itself within the next few months to found such a program, a fleet of 100,000 air bag equipped small cars (Pinto or Vers size) available could be on the rand in 1978. This test fleet would be in addition to the 10,000 larger cars now equipped with air bags and already on the road, ohis whatever number are purchased between now and June 1976 (when GM plans to drop the air bag as an option.) The experiment should be accommanied by a delay in the decision on the new standard (MVSS 208) until the field test results are analyzed. There also should be some change in NHTSA's "passivity" emphasis to encourage manufacturers who claim to be able to devolve effective low-cost "almost receive" belts.

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True Grating Standards, In June 1se Commits and comments to NITTAR as The Uniform True Granity Boulty Standards. Although NITTAR as the Uniform True Granity Boulty Standards. Although satisfied with the comprehensivess of NITTAR's infalsite inpart of industry substances to the Council industries that NITTAR are not have completely evaluated in Costs and that considerable discrepants to the Council industries that NITTAR are not been considered to the NITTAR are not been considered to the considerable of the considerable

### Energy

On June 16, the Council submitted comments to the Yederah Energy Administration (PEA) regarding PEAN relatation insert enlaysh of the proposed deregulation of domestic oil production classified is reduced. The Council off and take is used with the basic program but conducting the council of the Council of

On June 18, the Council commented on PEA's inflationary junes, analysis of the coll conversion program mode the Energy Supply and Environmental Coordination Act of 1974. The Council recommendal inspect on entomace, and a breasier range of possible wholes for important variables in the analysis. The Council was also constrained to the contract of the Council was also constrained to the Council Council was also constrained to the Council Council was also constrained to the Council Co

attention

In June the Council commented on a proposal from the Department of Housing and Urban Development (HUD) to require professional certification of housing managers in the public housing program. The Council pointed out problems that often arise with occupational licensing schemes.-the apoply of eligible inb seekers is restricted, which tends to increase salary costs and unfortunately quality improvement does not always follow. The Council preed HUD to consider more carefully the potential adverse economic consequences of its proposal and to review the practicability of achieving quality management through alternative personnel policies.

In July the Council staff submitted comments to HUD concerning its proposed Mobile Home Construction and Safety Standards. The cost of the sefety and general quality portion of the standard is estimated at \$877 million over five years, but there is no documentation of benefits-The Council concluded that the economic analysis provided by HUD does not contain sufficient information to make a judgment on the proposed standard except with respect to its energy conservation elements (which do appear to be economically justifiable). The Council neged that the effective date of this standard be nestroned to permit HUD to complete the needed research and to make such changes in the standard as may be indicated by this research.

### Product Labeling

In May the Council filed comments in support of a Food and Drug Administration (FDA) proposal to exempt individually wrapped candida weighing two ourses or less from an existing requirement that each wrapper show the net quantity of each content, so long as those net quantities are displayed elsewhere on the box or box of candies or al the point of sale. The Council noted that savings in the cost of wrappers (that is, the cost of discarding unused wrappers as their content information becomes obsolete) could be passed on to consumers. However, the Council took issue with the notential magnitude of the savings claimed by the National Confectioners Association. The Council suggested that FDA carefully assess these potential savings in order to determine whether they outweigh the value of the reduction of available consumer information.

Another FDA labeling requirement question which attracted the Council's attention concerned dairy product containers. In July the Council urged the FDA to adopt a proposal which would exempt certain frages desterts and fluid milk products from tabel information placement requirements. This recommendation was based on evidence which showed that considerable cost savings would be realized by dairy products manufacturers without inconveniencing consumers who sought

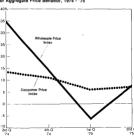
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#### CHAPTER IV

### Wages and Prices During Second Quarter 1975

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Quarterly Changes at Annual Rates in Selected Measures of Aggregate Price Behavior, 1974 - '75



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Description Charges of Atlantal Rate\*

34 Change During Year 1872 1975 3.77 7.4

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967) Weights.	7	43	2.9	12.1	12.7	12.0	97
y Index.	2322	2222	201 201 62 62	12.2 13.2 13.2	13.4 11.7 15.6 13.9	11.0 11.3 8.8 10.9	827.7
a Index cts and Processed Feeds and Feeds. ommodities	338	6.5 14.4 3.6	15.4 26.7 10.7	20.9 11.0 25.6	34.9 60.5 28.4	14.2 18.8 11.1	757

Percent change for CNF Irrollett Price Defeate calculated from Streeth quarter; price characters for both CPT and WPT calculated from D

to December.

\*\*Present changes for CP1 and WP1 are fire these manufar ending in September, December, March, and Jame; percent changes for GNF Defitions a

became for 1974 and 1975 and removably supplied

17.0

real hourly wagos continued to rise for the second consecutive quarter after falling throughout 1973 and 1974.

## Wholesale Prices

While wolcome prices row at an annual rate of 7.2 percent after declining in the first quarter, the locarces was only half a large as in declining in the first quarter, the locarces was only half a large as in declining in the first quarter of the large and in the large and the lar

Changes in the Wholesnie Price Index by Stage of Processing, 1971-1975

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Better: Parent of Labor Statistics.

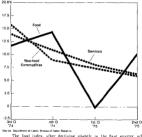
Wholesele prices exhibited contrary tendencies on a stage of processing basis. Prices for craim matries in secteding from fix, feets, and there is received the tendency of the contract of the processing the contract of the

rate, Wille changed from the prior quarter's 3.8 percent, and producer goods prices continued to moderate their rate of increase—from 11.8 percent in the first quarter to 5.1 percent in the second.

### Consumer Prices

The Consumer Price Index, which had been moderating its rate of increase since the third quarter of inst; year, roat at an annual rate of 7.1 percent in the second quarter—an unward born from the first quarter rate of 6.0 percent. The faster rate of increase was due almost entirely to higher prices for food and energy items.

Quarterly Changes at Annual Rates in Selected Components of the Consumer Price Index, 1974 - '75

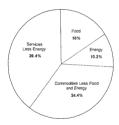


Some Disputement used between these futures. The front intensis, after the clining slightly in the first quarter, and varied at an annual rate of 1.0.0 percent, while a special index of energy terms (compised of commodify and service iterats acceptant) its an unal rate of increase from 50 percent to 18.2 percent. The trumarument in the food intext are due to the best prices for most, pointry, and fresh control of the contr

natural was and electricity.

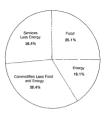
amodities rose at un annual rate of 5.9 percent, compared to 7.4 per in the first quarter and 8.8 percent in the fourth quarter of inst present—duple of present in the fourth quarter of increase in present present—duple of present in the present from the first quarter rate. The present of the present in the present from the first quarter rate. For from rates of 8.0 percent and 10.9 percent in the previous two reters. The lower rate of increase in the accord quarter is due in stantial part to a moderating of the raining charges for medical care present the present of the present present the present p

## mponents of Increase in the Consumer Price Index 1st Quarter 1975



ce: Copartment of Lation, Burday of Lation Statistics

2nd Querter 1975



### Source Department of Later, Bureau of Later Statistics

Perspective on rising consumer prices can be gained by tracing relative importance of the CPI's major components back to the quarter of 1973:

Cont	ributio	n to Cha	nge in A	All Items	(%)	
	49/11	19.71	20-74	89:11	40-11	19/15
All Items	100.0	100.0	100.0	100.0	100.0	100.0
Food	23.0	38.6	7.2	22.1	28.1	16.0
Energy	27.8	27.8	12.4	3.5	0.4	10.2
Commodities	15.7	13.0	47.5	40.4	37.6	34.4
(Less food & energy)						
Services	33.4	19.7	32.9	34.0	34.0	39.4

are less significant a factor in inflation than they were a year ago, but much more significant than at the start of the period: (2) services continne to account for roughly a third of the rise in consumer prices: (2) food prices have flustrated the most but on belance have accounted for about a quarter of the rise in consumer prices; (4) energy prices are becoming a major furter equip as they were at the heritaries of the period, after almost a year of declining importance. The overall conclusion seems to be that it is not safe to assume that any segment of the consumer economy no longer poses a threat to price stability in the year alread

#### GNP Price Deflator

The GNP Deflator rose at a slower rate than in the prior quarter-5.1 nercent vs. 8.4 nercent, and 6.0 nercent vs. 7.5 nercent using constant (1967) weights (these figures are quarterly averages rather than quarter-to-quarter changes). This is a broader measure of economic activity than the Consumer Price Index and indicates that infistion in the second quarter continued to moderate in the economy as a whole The table below indicates that inflation has been more severe in the

consumer sector for most of the past nine years;

Year	% Increase GNP Deflator	% Increase CPI
1906	2.8	3.4
1967	3.2	8.0
1968	4.0	4.4
1960	4.8	6.1
1970	5.6	6.6
1971	4.5	3.4
1972	5.4	8.4
1973	5.6	8.8
1974	10.3	12.2

#### Wasses and Commensation

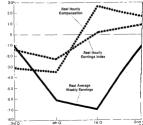
Average hourly compensation in the private economy increased at a 7.3 percent annual rate, down from the 10.8 percent rate of the previous quarter. Because prices have slowed their rise from the nace of 1974 however, real hourly compensation continued to advance for the second consecutive quarter-although the annual rate of 1.7 percent num below the first quarter rate of 27 percent. The average houring cornings index (which is adjusted for exertime in musufacturing and for interinductor employment chifter also slowed its annual rate of increase slightly-from 8.2 percent in the first quarter to 7.1 percentbut the real hourly earnings index rose at a faster pace, at an annual rate of 1.1 percent compared to 0.2 percent for the first quarter. Average weekly earnings picked up at an annual rate of 4.8 percent, a substantial incorporated over the 0.5 percent first quarter rate as the decline in modely house slowed Real overage weekly carnings continued to full but at a much lower annual rate than in the prior quarter -1.1



Changes in Wage Measures in the Private Nonfarm Rossowy, 1971-1975

Quarterly Change of Angual Rete. Sessonally Adjusted

Aggregate Messures



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second quarter, with the average first year increase of 9.8 sercent in major collective bargaining settlements (those covering 1000 workers on more) down from the print quester's 12.5 percent. This decline was due largely to the fact that the first quarter figure reflected substantial first-year settlements for large numbers of workers in the netrologue refining and railroad industries. The average negotiated increase over the life of the contract rose in the second quarter to 8.3 percent from the prior quarter's figure of 7.7 percent. The size of average settlements was the same as the previous quarter for contracts with escalator clauses and slightly smaller for those contracts without esculation (the higher figure for all settlements resulted from a change in the relative proportions of workers under the two types of contracts). These figures do not reflect the mostal settlement reached in July

Major Collective Baygaining Settlements, 1971-Second Quarter 1975 1976 Category 1922 1913 1914 Lot Quarter 2nd Quarter

All settlements						
Pirst year settlement (%) Average over contract	11.6	7.3	6.8	9.8	12.6	9.8
(%)*	8.1	6.4	5.1	7.3	7.7	8.3
Number of workers (mil- lions)	4.0	2.4	5.3	5.1	0.6	0.6
Settlements with pseulator						

Pirat year sottlement (6) Average over contract

Number of workers tmil-None)

# Settlements who owninter

First year settlement						
(%)	10.3	7.2	5.8	10,2	11.1	6.6
Average over contract		0.5	6.8	0.1		
Number of workers (mil-	9.2	0,6	0.3	0.1	8.8	8.0

2.0 2.0 2.1

\*Excludes incremes under cont-af-listing classes.

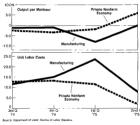
Settlements in the important contract construction industry were the largest factor in the second quarter bargaining results. These set-Dements varied widely among trades and geographical regions-being

lower for the more basic trades (such as carpenters, masons, and laborare and in the Northand (5.6 nerrent) and higher for the enerielly trades (plumbers and electricians) and on the West Coast (12-15

normant t

of 43 percent in the necond quarter—the first gain in a year and the first substantial gain aince 1973. Online increased 15 percent and hours deficilled by 2.8 percent to produce the ownell increase in producitive. The gain in producitivity was every garder for the private note farm free gain to the producitivity was every garder for the private note farm advance in two years. Masunfacturing productivity was unchanged from the first quarter—a substantial improvement on the 7.3 percent decline over the prior quarter that reflects improving economic conditions; and conditions are described to the prior quarter that reflects improving conomic conditions.

#### Quarterly Changes at Annual Rates in Productivity and Unit Labor Costs, 1974 - '75



The impovement in productivity performance together with a solving in the growth of hundy compensation combaned to produce as big improvement in the behavior of until bilar costs over the prior quarter. These costs had betrazed at its a nounal rate of 10 Teverent for in the first quarter; the corresponding rates on herease in the second quarter were 3.5 percent and 10 precent respectively. Until bade costs in manufacturing rose at an 8.5 percent amount arts, but even this was a great improvement from the 2.50 percent nate of the first quarter.

Output per manhour Private economy Private nonfarm Manufacturing	3.9 3.7 6.7	3.6 3.7 5.6	2.5 2.3 5.5	- 2.6 -2.8 0.8	5.1 8.4 1.0	0.0 -1.8 -7.9	4.3 5.8 0.0	
Just labor costs Private organismy	2.6	2.5	5.0	11.8	14.4	10.7	3.3	

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Percent Change Derivar Year Schoonally Adjusted Quarterly
Percent Change Derivar Year Thurse at Annual Rate
1971 1972 1923 1934 4th-1934 180-1976 2nd-1978

Private nonfarm 2.8 2.4
Manufacturing 0.1 -0.1
Narre: Borens of Labor Statistics.

declined in 1974 for the first time since BLS began measuring it in 1947, and its recovery will have much to do with long-term economic presspects—since the ability to increase real productivity determines an economy's capacity to translate increased money wages into either higher real wages or higher conts and urress were the long run.

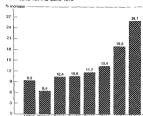
#### Outlook for the Second Half

Our last quarterly report suggrated that the increase in the CPI for calendar year 1975 would be toward the lower end of a 7-10 percent mane; while that attil seems likely, ovents of the post three months have not made it any none certain.

The turns round in the WPI and the slightly faster rate of increase in the CPI in the second quarter were attributable to higher prices for foul and energy, as prices of other commodities and of services increased less than in the first quarter. The same uncertainties continue conversing food and energy prices. Recent favorable core foregads for major grains were made before the effects of drought in some parts of the Midwest could be assessed, and of course future Russian grain purchases remain hanging over the market. The movement of fuel prices for the rest of the year will depend on what humous to the price of "old" domestically produced oil if controls lapse, and to the price of imported oil when the OPEC mosts in October Gains in productivity are favorable indicators that unit labor costs may be notting less anward pressure on prices, but the apparent tendency of large industries such as aluminum and autos to attenut to mas along cost increases despite soft demand could iconordize the prospects for both price stability and economic recovery.

The United States is now one of four industrialized countries but be so managed to get its industroun out of the double divi range according to Organization for Economic Cooperation and Development flavors the U.S. figure for the tweek-mentile coulding in June use 32 Says and for the first half of this year the CPU rose at an annual rate of 6.05 percent. Unders the work afternative excending every for first flavors.

# Consumer Price Increases for Eight Countries from June 1974 to June 1975



Kingdom

Source: Organization for Economic Congestation and Development

The Council on Wage and Price Stability Act, Public Law 93-387 (August 24, 1974) as amended by Public Law 94-78 (August 9, 1975)

### AN ACT

To authorize the establishment of a Council on Wage and Price Stability

Do it enacted by the Senate and House of Representatives of the United States of America in Congress assembled, That this Act may be cited as the "Council on Wage and Price Stability Act".

Sec. 2 (a) The Prosident is authorized to estab-

- lish, within the Executive Office of the President, a Council on Mage and Price Stability (hereinafter referred to as the "Council").
- (b) The Council shall consist of eight members appointed by the President and four advisor-members also appointed by the President.
- (c) There shall be a Director of the Council who shall be appointed by the President by and with the advice and consent of the Senato. The Director shall be compensated at the rate prescribed for level IV of the Executive

The Director of the Council shall perform such functions as the President or the Chairman of the Council may prescribe. The Deputy Director shall perform such functions as the Chairman or the Director of the Council may prescribe.

(d) The Director of the Council may employ and

fix the componention of such officers and employees, including attorneys, as are necessary to perform the functions of the Council at rates not to exceed the highest rate for grade 15 of the General Schedula under section 5332 of 51418 5, Niched States Code. Except Nat the Director.

with the approval of the Chairman may, without regard to the provisions of title 5, United States Code, relating to appointments in the compatitive service, appoint and fix the compensation of not to exceed five positions at the rates provided for grades 16, 17, and 18 of such

General Schedule, to carry out the functions of the Council.

(e) The Director of the Council may employ

(e) The Director of the Council may employ experts, expert witnesses, and consultants in accordance with the provisions of section 3109 of title 5, United

- of the maximum daily rate prescribed for grade 18 of the General Schedule under section 5332 of title 5, United States Code.
- (f) The Director of the Council may, with their consent, utilize the services, personnel, equipmant, and facilities of rederal, State, regional, and local public agencies and instrumentalities, with or with-
- out reimbursement therefor, and may transfer funds made available pursuant to this Act to Pederal, State, regional, and local public agencies and instrumentalities as reimbursement for utilization of such services, personnel, sequipment, and facilities.
- (g) The Council shall have the authority, for any purpose related to this Act, to --(1) require periodic reports for the submission of information maintained in the ordinary
  - course of business; and

    (2) issue subpenss signed by the Chairman

    or the Director for the attendance and testinony
  - OF the Director for the attendance and testimony of witnesses and the production of relevant books, papers, and other documents, only to

excess of \$5,000,000;

relating to wages, costs, productivity, prices, sales, profits, imports, and exports by product line or by 84 other categories as the Council may prescribe. The Co

cil shall have the authority to administer oaths to wi nesses. Witnesses summoned under the provisions of th section shall be paid the same fees and mileage as are

paid to witnesses in the courts of the United States. case of rofusal to obey a subpena served upon any pers under the provisions of this section, the Council may request the Attorney General to seek the aid of the Un States district court for any district in which such p son is found, to compel that person, after notice, to

appear and give testimony, or to appear and produce do ments before the Council

Sec. 3 (a) The Council shall --(1) roview and analyze industrial capacity. demand, supply, and the effect of economic concen-

tration and anticompetitive practices, and supply

in various sectors of the economy, working with

the industrial groups concerned and appropriate governmental agencies to encourage price restrain

various sectors of the economy having special economic problems, as well as with appropriate government agencies, to improve the structure of collective bargaining and the performance of

(2) WOLK WICH IMDOL and Hanage

those sectors in restraining prices; (3) improve wage and price data bases for the various sectors of the economy to improve

collective bargaining and encourage price restraint: (4) conduct public hearings pecessary to

provide for public scruting of inflationary problems in various sectors of the occnowy: (5) focus attention on the meed to incroase productivity in both the public and

private sectors of the economy; (6) monitor the economy as a whole by

acquiring as appropriate, reports on wages, costs, productivity, prices, sales, profits, imports, and exports;

(7) review and appraise the various proments and agencies of the United States for

grams, policies, and activities of the depart-

those programs and activities are contributing to inflation; and (8) intorvene and otherwise participate on

its own behalf in rulemaking, ratemaking, licensing and other proceedings before any of the departments and egencies of the United States. in order to present its views as to the inflationary impact that might result from the

possible outcomes of such proceedings. (b) Nothing in this Act. (1) authorizes the

continuation, imposition, or reimposition of any mandatory economic controls with respect to prices, rents, wages, salaries, corporate dividends, or any similar transfers, or (2) affects the authority conferred by the

Emergency Potroleum Allocation Act of 1971. Sec. 4 (a) Any department or agency of the United States which collects, generates, or otherwise prepares or maintains data or information pertaining to the economy or any sector of the economy shall, upon the request of the Chairman of the Council, make that data or information

available to the Council.

Council from sources other than Federal, State, or local -conserved agencies and departments shall be in accordsuce with the provisions of section 552 of title 5.

United States Code. (c) Disclosure by the Council of information

obtained from a Pederal, State, or local agency or denartmany must be in accord with section 552 of hirle 5. United states Code, and all the applicable rules of practice and procedure of the agency or department from which the

i-formation was obvained (d) Disclosure by a number or any employee of the Council of the confidential information as defined in

section 1905 of title 18. United States Code, shall be a violation of the criminal code as stated therein.

(e) Consistent with the provisions of section 7213 of the Internal Revenue Code of 1954, nothing in this Act shall be construed as providing for or authoriz-

ing any Federal agency to divulge or to make known to the Council the amount or source of income, profits, losses, expenditures, or any particular thereof, set forth or disclosed solely in any income return, or to

permit any income tax return filed pursuant to the provisions

of the Internal Revenue Code of 1954, thereof, to be seen or examined by the Council. (f)(1) Product line or other category informa-

(f) (1) Product line or other category information relating to an individual firm or person and obtained under section 2(g) shall be considered as contidential financial information under section 552 (b) (4) of title 5 of the United States Code and shall not be disclosed by the Council.

(2) Periodic reports obtained by the Council
under section 2(g) and copies thereof which are
retained by the reporting firm or person shall be

immune from legal process.

Sec. 5. The Council shell report to the President, and through him to the Congress, from time to time,

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y authorized to be appro-

pristed not to exceed \$1,700,000 for each fiscal year anding prior to October 1, 1977 to carry out the purposes of this Act.

Sec. 7. The authority granted by this  $\Lambda ct$  terminates on September 30, 1977.

## Membership of the Council on Wage and Price Stability

Chairman Deputy Chairman

nan L. William Seldman Assistant to the President for Reonomic Affairs

William E. Simon

Secretary of the Treasury

Director Michael H. Moskow

Members

Secretary of Agriculture Earl I., Buts

Secretary of Communice Rogers C.B. Morton

Secretary of Labor John T. Danlop Director of the Office of Management

and Budget James T. Lynn

Special Representative for Trade

Negotiations Frederick B. Dent Special Assistant to the President for

Consumer Affairs Virginia H. Knower
Adviser Members\*

Assistant Secretary (Planning and Evaluation), Department of Health, Educa-

tion and Welfare William A. Morrill

Assistant Attorney General

Autitrust Division Thomas Kauper

Deputy Secretary of Transportation John W. Barnum

'No adviser member, successor to Michael Moskow has been named.



James C. Miller III Assistant Director

Robert Crandall Assistant Director

> Morris Feibusch Assistant Director